



Raynell Gould

Raynell Gould is an Alaskan Native, enrolled in the Agdaagux Tribe of King Cove, whose family is from King Cove, AK.

For over 25 years, Raynell has worked with Native tribes in the Pacific Northwest and minority nonprofits, providing grant writing and grant management. Her grant writing involves federal, state, municipal and foundation grant opportunities and has brought in over \$10 million in awards in the last five years.

Contact Information:

Denali FSP Fundraising & Grant Consultants

Raynell Gould

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11/17 - Present

RaynellGrantCatcher, LLC

Anchorage, AK

Principal

Grant Writer: Establish, coordinate, and implement organizations' grant activities related to analysis of needs, identification of grant opportunities, determination of eligibility criteria, and drafting and submission of proposals to apply for financial grants from federal and state departments, foundations, and other agencies.

- Research and prepare proposals for funding of projects
- Identify funding sources by analyzing the needs, benefits, eligibility requirements, feasibility, and research studies
- Establish the design and description of a project or program's purpose, activities, costs, and preparation
- Ascertain the feasibility and/or desirability of specific Requests for Proposals (RFP's)
- Prepare & submit grant applications for federal funding: HHS, SAMSHA, DOJ, HIS, IMLS, NEH, HUD, NSF, CDC, NEA
- Provide technical assistance in the development of grants
- Assist local municipalities and non-profit organizations with grant application
- Assess funding priorities and recommend appropriate follow-up in accordance with guidelines, regulations, and criteria for selection
- Establish potential proposal's scope, purpose, activities, timetables, cost information and evaluation mechanism
- Act as a liaison between county and state/federal officials for grant approval and application

Grant Management and Reporting: Oversees the grant life cycles in accordance with federal and state government regulations, from pre-award to post-award administration.

- Monitors recipients
- Prepares progress reports and financial status reports
- Prepares no-cost extension Point-of-contact with external agencies
- Prepare yearly strategic plans and budgets
- Strategic planning with department directors
- Maintain grants management database

08/16 - 11/17

Life West College

Hayward, CA

Director of Development

- Created end-of-year video asks
- Alumni relationship building
- Enhanced the President Circle donor participation
- Implemented the President's Newsletter
- Organized and implemented annual golf tournament
- Implemented department organization structure
- Develop and manage semi-annual direct mail appeals
- Assist in developing the annual plan that achieves the fundraising goals of LCCW and the department goals and objectives
- Strengthened organizational infrastructure through evaluation of fundraising strategies, communication messaging and giving history
- Solicited corporate, foundation, and individual funding sources based on donor cultivation

01/04 - 08/16

Nooksack Indian Tribe

Deming, WA

Grants Manager

- Awarded millions in federal and foundation grants
- Prepared yearly strategic plans and budgets
- Strategic planning with department directors
- Researched and prepared all grant applications
- Created and implemented grants management (funds were no longer being frozen)
- Maintained and managed all grant awards
- Created a grants database
- Prepared and submitted progress reports
- Prepared continuation and no-cost extension grants